

# Amy Acker

## ***Co-Founder & Managing Partner, Beacon People Solutions***

Amy Acker has always had her eyes on the ball. A graduate of Pace University in Pleasantville, New York class of 1988 with a degree in Human Resources Management, she attended Pace on a basketball scholarship where she was a two-time Academic All-American. Upon graduating she began working full-time for the university as the International Student Advisor for the Westchester Campuses. While working, she also studied for her master's degree and graduated in 1992 with an MBA in Strategic Management and Planning from Pace University, White Plains, New York.



In 1990, Amy stepped into her first corporate human resources job at Nortel (then Northern Telecom) in Valhalla, New York. She transferred to Nortel's US headquarters in McLean, Virginia in 1992 and remained there until 1995 working as a human resources generalist for multiple business segments including the Federal System's division, North America Major Accounts, and Nortel Communications Systems. In 1995 Amy assumed work as a senior human resources generalist role with the Government Electronics Systems division within Allied Signal's (now Honeywell) Aerospace Sector. She provided the full scope of human resources functions for finance, information technology, public relations and the marketing and sales for the organizations.

In 1996 Amy was recruited to join Lucent Technologies where she began as a senior human resources generalist supporting the global finance organization. In 1998 she was awarded additional responsibilities and became the Director of Human Resources for the New Ventures organization, a business dedicated to incubating start-up businesses for Lucent Technologies.

In 2000, Lucent announced the "spin-off" of their enterprise business (now Avaya) into a separate public entity. Amy was asked to join the executive team as one of the founding vice presidents with the responsibility of leading the executive staffing and leadership development organizations. Her work also included global recruitment responsibilities; additionally, she was the senior human resources business partner for both the global finance and the global information technology operations.

Garnering a national and international reputation for her dedicated work at Avaya, she combined her years of experience in human and social resources with her writing skills, creating Avaya's first executive development program, "*The Leadership Challenge*" for Avaya's top 100 executives. "*The Leadership Challenge*" was the subject of a joint white paper with Lore International Institute titled "*The Leadership Challenge, Accelerating Organizational Transformation Through Leadership Development.*" Recognized for her outstanding

contribution by both her colleagues and peers, Amy was invited to speak at the Leadership Challenge at the 7<sup>th</sup> Annual Corporate University Week in 2005.

Emerging out of retirement, due to overwhelming demand from her vast pool of contacts seeking her guidance and expertise, Amy co-founded **Beacon People Solutions**, a consulting agency in 2007 with colleague and friend, **Maryanne DiMarzo**. **Beacon People Solutions'** clients include individual executives and teams within start-ups, Fortune 500 companies, Executive Search Firms and non-profit boards of directors. With offices in Vero Beach, Florida and Long Beach, New Jersey, the firm's current offerings include leadership/executive assessment and coaching; team coaching and development; *Myers Briggs Type Indicator (MBTI)* Step I & II Instrument administration, validation and interpretation (Master Practitioner Certified, 2013), and Human Resources strategy. Built on a philosophy of producing results that impact the business, **Beacon People Solutions** offers highly customized solutions to meet their clients' and consequently their customers' needs. The company is releasing their debut book entitled **HIDDEN TALENTS** in the fall of 2019.

In addition to her distinguished career, Amy is equally committed to her important philanthropic work. In 2016 she was honored to be the President of the ***Association for Psychological Type International***, an international membership organization whose mission is to serve as the independent voice for psychological type, seeking to promote human understanding through transformation. She is currently President of the the ***Indian River Impact 100***, a women's philanthropic membership organization of over 400 women committed to improving Indian River County (Florida) by changing the community in significant and meaningful ways.

In her spare time, you will find Amy blissfully enjoying her work, in her garden. And practicing her jump shots.

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